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School of Business

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# USN University of South-Eastern Norway

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## School of Business

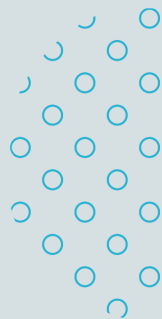
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# Internship program USN – Rio, Brazil

## A Program funded by DIKU

Eivind Fauskanger  
USN





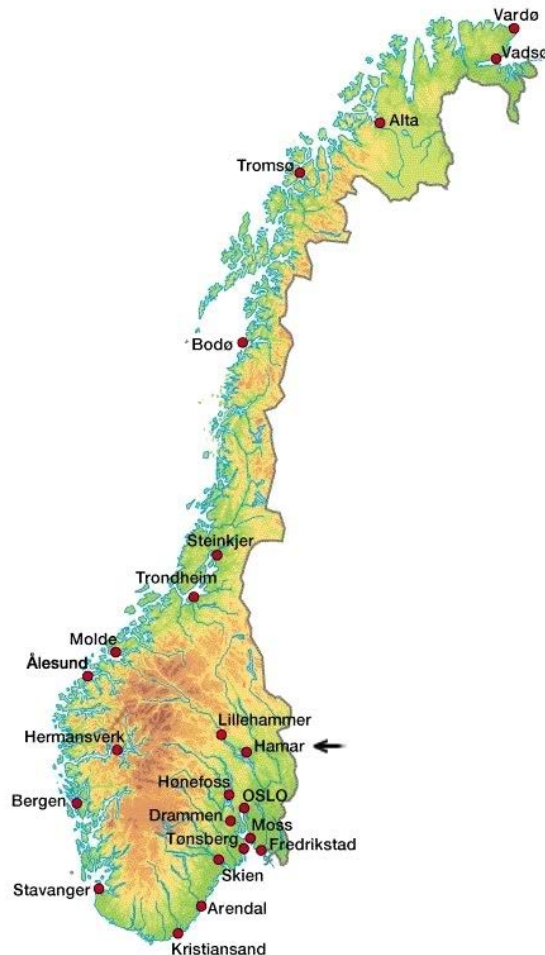
# University of Southeastern Norway

# students: 18 000

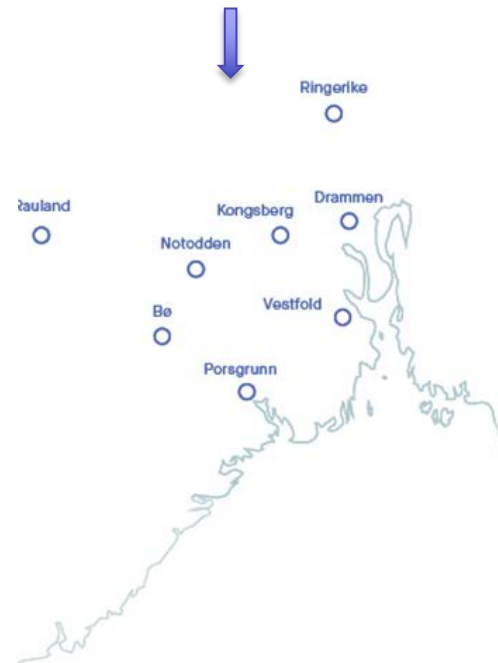
# staff: 1600

## 4 Faculties:

- School of Business (5000)
- Faculty of Humanities, Sports and Education Science (6600)
- Faculty of Technology, Natural Sciences and Maritime Sciences (2800)
- Faculty of Health and Social Sciences (3800)



8 campuses located in  
the southeastern  
region of Norway







CAMPUS BØ



CAMPUS DRAMMEN



CAMPUS KONGSBERG



CAMPUS NOTODDEN



CAMPUS PORSGRUNN



CAMPUS RAULAND



CAMPUS RINGERIKE



CAMPUS VESTFOLD



# Kongsberg campus

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## Master degrees:

- Industrial Economics
- Systems Engineering
- Optometry

## Bachelor degrees:

- Mechanical Engineering
- Electrical Engineering
- Computer Engineering
- Business administration
- Optometry





# Intern abroad at USN

## Model

- 15 ECTS internship subject – Business
- 10 ECTS internship subject – Engineering
- 15 - 20 ECTS from a partner university in Rio – PUC/IME

### Business

Internship  
15ECTS  
USN

Subject  
15ECTS  
Brazilian Univ.

### Engineering

Internship  
10ECTS  
USN

Subject  
20 ECTS  
Brazilian Univ.



# Content – 15 ects for Business students

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- The student will work 32 days/240 hours, for the Company.
- The student will work under direction of the Company and an assigned advisor at the University who will guide them in methodological and subject-specific questions.
- The Company commits to providing the student with tasks that are relevant within the student's area of study.
- The Company does not have any responsibility for the student during the time that the student is not present in the Company nor in the service of the Company.
- The student will write a report from the internship which will be assessed by USN.



# Collaborators

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- Partner Universities
  - PUC Rio
  - IME
  - UERJ (agreement but not active)
- Partner Companies
  - Kongsberg Maritime do Brazil
  - TechnipFMC
  - Roxtec
  - Norse Marine





# Project start spring 2018

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- Developed the model by creating a course description for internship.
- Created template for internship agreement with the companies.
- Created template for project description at the companies.
- Signed exchange agreements with the Universities in Rio.
- Promoted the program to students.
- Prepared procedures for the students.



# Some Challenges

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- The companies require students to have student status and student visa.
- It is necessary to be enrolled at a university in Brazil to get a student visa.
- The universities in Brazil have few courses / programs in English



# Success factors

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- Academic network as a starting point for cooperation with the universities
- Network and contacts towards businesses
- Knowledge of the Brazilian culture
- Humility and understanding in relation to cultural differences and differences in working methods
- Good collaboration between academic staff and administration (professors and international office at USN)
- Complementary competence in the project group
- Visits - one must get to know partners in order to have a good dialogue in the project



# Eirin`s experiences as an intern

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Your company is  
welcome as a new  
partner in the  
program